



**RED
FEATHER**

EVERYONE
DESERVES A
HEALTHY HOME

2717 N. STYVES BLVD, SUITE B, FLAGSTAFF, AZ 86804

928-449-5118

WWW.REDFEATHER.ORG

Hopi ARPA - Firewood Distribution Funding Request For Proposals Training Questions and Answer Reference Sheet

This dynamic reference sheet will continue to be updated on a regular basis after each training session and with the addition of new contractors to the Indefinite Delivery / Indefinite Quantity (IDIQ) pool.

Updated on: March 13th, 2026

1. How will the pricing model be used?

- a. Pricing will be determined by the wood vendor upon providing initial estimates in the RFQ stage. Each wood vendor must consider the following factors in the "Price Per Cord" service model: Employee Wages, Transportation, Maintenance, Administration, Other Incurred Costs, and the Product Itself. Once the IDIQ pool is established and task orders are ready to be given, Red Feather will utilize the average estimated cost of the collective wood vendor submission of a "Price Per Cord" to determine reasonable costs. National data on average "Price Per Cord" will be referenced as well.

2. How will locations of deliveries be determined?

- a. Wood vendors will provide a description of their service territory in the RFQ, and will update Red Feather on a regular basis on distribution records of their delivery locations. Delivery locations can be specified in the drafting of *Task Orders* delivered by Red Feather. Wood Vendors will be able to select their own delivery locations based on client need and distance from their base of operations.

3. Will the reporting form be provided?

- a. Yes, when a wood vendor has completed a "Wood Vendor Distribution Contract" with Red Feather they will be provided a copy of the reporting form and a template for invoicing to reference.

4. Requiring Hopi Business Licences and Unique Entity Identifiers (UEI#s) for every wood vendor is a very limiting restriction, is this required?

- a. Yes, federal and tribal sources are very clear that these two items are mandatory for any qualified wood vendor.



**RED
FEATHER**

EVERYONE
DESERVES A
HEALTHY HOME

2717 N. STYVES BLVD, SUITE B, FLAGSTAFF, AZ 86004

928-449-5118

WWW.REDFEATHER.ORG

5. **How will Red Feather be monitoring deliveries to ensure proper distribution of wood from wood vendors?**
 - a. Red Feather wood vendor contracts outline specific requirements and criteria for wood distribution services. Every wood vendor in contract with Red Feather will be held to a higher standard and accountable for the services. Any wood vendor in negligence of these standards will be void of any payment for their services and may result in a termination or suspension of their contract. Red Feather monitors these deliveries through scheduled and unscheduled site inspections and accompanying wood vendors on deliveries. Red Feather will also be working in collaboration with Community Administrations and with other land management agencies to confirm the accuracy of these distributions.
6. **How will Wood Vendors be getting paid?**
 - a. All payments come in the form of a reimbursement either via check or direct deposit. All payments must be accompanied by an official invoice for services rendered, and that invoice must match a completed distribution record with signatures.
7. **Can wood vendors source wood from anywhere for this project?**
 - a. Wood vendors are able to secure firewood in any form from anywhere. However, preference will be given to Wood Vendors whose harvesting projects align with forest restoration efforts, thinning projects, or other contracts that align with an environmentally sustainable component. Red Feather strongly recommends and enforces that wood vendors do not clear cut trees in undesignated areas, or purchase firewood that has been sourced from clear cutting initiatives. Sustainable wood harvesting practices are to be considered for every wood vendor in contract with Red Feather.